



- **LMSI Briefing**

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Agenda



- **Acquisition Strategy**

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Acquisition Strategy

- **Following the OSD model for Enterprise Acquisitions**
 - Using the EI tool kit when helpful
 - Following the guidance of new DoD 5000 series
- **Operational Architecture (OA) model from Air Staff Functional office is complete**
 - OA, plus Logistics Enterprise requirements, plus IT/GCSS-AF requirements become the Initial Capabilities Document (ICD)
- **Use independent research groups to help evaluate the business and IT requirements**



Acquisition Strategy



- **Staying within requirements of FAR Part 8 and utilizing GSA schedules for COTS and Services**
- **Conducting a “Rolling Down-Select” to reduce candidates to top bidders**
 - Step 1, Send out Draft RFQ for potential bidder inputs
 - Step 2, Hold an “Industry Day” to answer any additional questions
 - Step 3, Issue RFQ for COTS with configuration services from GSA Schedules
 - Step 4, Evaluation of paper proposal
 - Step 5, Debrief bidders with intent to reduce to top potential bidders
 - Step 6, Demonstrations by the remaining bidders
 - Step 7, Bidders submit cost proposals
 - Step 8, Select single product and make a Best Value award
 - Step 9, Begin 1st article configuration

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Steps 1, 2, & 3

- **Step 1, Send out Draft RFQ for potential bidder inputs**
 - Solicit inputs for improvements and removal of impediments to a good product selection
 - Established cut-off for replies 8 September 2003
- **Step 2, Industry Day - You are here!**
- **Step 3, Establish and issue Final RFQ for COTS with configuration services from GSA Schedules**
 - Ensure compliance with FAR Part 8
 - Have consulted with Independent Research Groups on IT and environmental requirements



Step 4



- **Step 4, Evaluation of paper proposal (not all inclusive - examples):**

- Attributes and capabilities of the product
- Past performance/relevant experience
 - Product & configuration team
- Overall approach (IMP) for implementing OLVIMS system
- Implementation schedule
- Change Management Approach
- Follow-On support plan
- Other potential applications to the IL, AF, and DOD enterprises
- Overall management approach



Steps 5 & 6

- **Step 5, Debrief bidders on their viability to win**
 - Apprise each of their relative ranking (i.e.):
 - ***Your proposal does not appear to be a viable solution***
 - ***Your proposal is in the lower quarter/third/half of those evaluated***
 - ***Your proposal is evaluated as a viable solution and the gov't requests you submit your demonstration and cost proposal***
 - ***You are in the upper “group” of the evaluated proposals***
- **Step 6, Demonstrations by the remaining bidders**
 - Demonstrations conducted at Maxwell AFB - Gunter Annex
 - Schedule 2 hrs for demonstration of 6 scenarios
 - 1 hr for AF self-drive demonstration, questions, and answers
 - 1 hr for Gov't only documentation of the demonstration results



Steps 7, 8 & 9

■ **Step 7, Submission of cost proposals**

- Request submission of cost proposals ~2 working days after demonstration

■ **Step 8, Select single product and award**

- Based on overall “Best Value” to the Air Force
- Options for all work after IOT&E
- Obtain only enough licenses to get through initial testing phase to Milestone C

■ **Step 9, Begin 1st article configuration**

- ROE – Initial Government Position - **No** modification of the code – only configuration
- Lay in Change Management plan in preparation for WW fielding

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Implementation Strategy



- **Configure 1st article (Increment II) and initiate fielding up to first field test (IOT&E) at 'N' locations**
 - Functional testing done in the SPO
 - Functional testing done in the field at 'N' bases
 - Change management plan evaluated for effectiveness as a part of IOT&E
 - Training system tested in the field at the 'N' bases as a part of IOT&E
 - Data migration plan exercised at the 'N' bases as a part of IOT&E
- **Return for Milestone C Review**
 - World-Wide fielding with MS C approval
- **Exercise option in contract to field WW**
 - Includes migration of each base's database
 - Training
 - Support plan
 - Etc.



Agenda



- **Schedule of Events**

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Notional Program Schedule



Events	Estimated Due Date
Issue Draft Invitational Letter	29 Aug 03
Response Attending Industry Day	02 Sep 03
Industry Day	04 Sep 03
Receipt of Questions and Answers	08 Sep 03
Issue Final Invitational Letter	10 Sep 03
Receipt of White Papers	24 Sep 03
Debrief on White Papers	10 Oct 03
Demonstration	15-16 Oct 03
Submission of Cost Proposal - 2 work days after demonstration	20-21 Oct 03
BPA Award	05 Nov 03
Debrief	6-7 Nov 03

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- **Questions and Answers**

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Backups



Backup Charts

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The Defense Acquisition Management Framework

DoDI 5000.2, May 2003

The MDA may authorize entry into the acquisition process at any point consistent with phase-specific entrance criteria and statutory requirements

User Needs &
Technology Opportunities

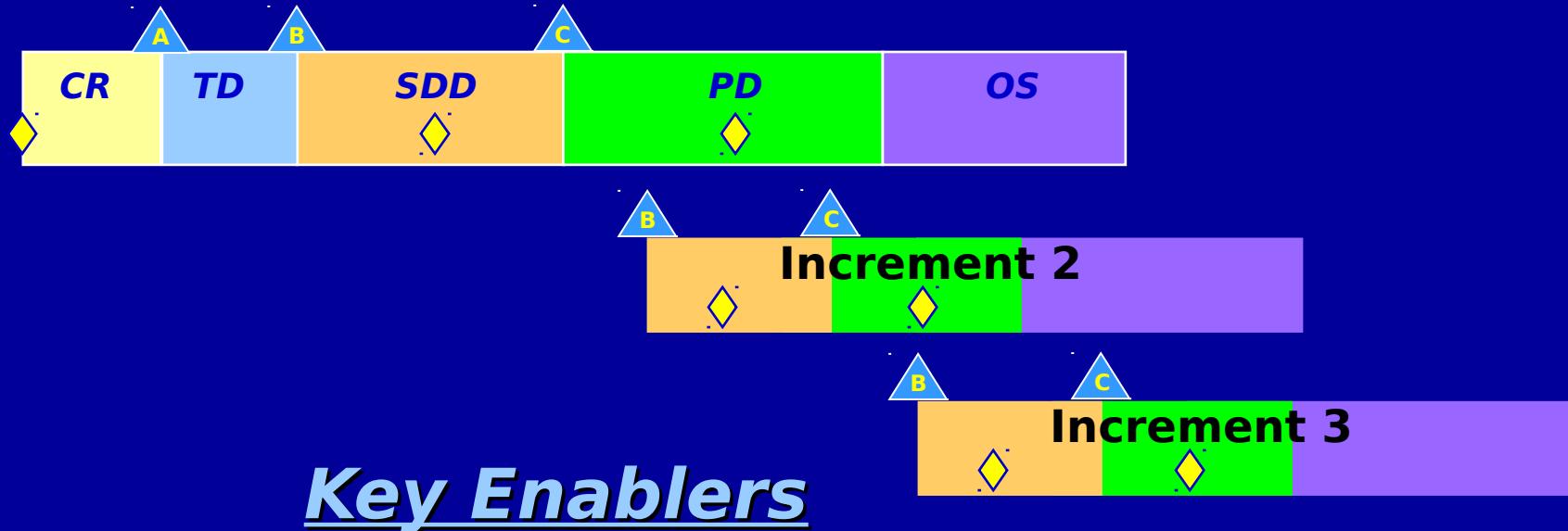
- *Entrance criteria met before entering phase*
- *Evolutionary Acquisition or Single Step to Full Capability*



Fig. 1, DoDI 5000.2



Evolutionary Approach



- **Time-Phased Requirements**
- **A Modular Open Systems Approach to facilitate Technology Insertion**
- **Evolutionary Sustainment Strategies**
- **T&E Consistent with Evolutionary Approach**
- **Full Funding**